

LOAD PROFIT ANALYSIS REPORT

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▶ Step-1-ENTER the Load to Go Delivery Price Offer in US Funds ▶

SUMMARY

▶ Step-2-ENTER the Total Trip miles ▶

▶ Step-3-ENTER the estimated Tolls for the trip ▶

Average Mpg (Total Miles Everywhere)

Fuel Required

GALLONS

Total fuel cost per mile

Trip fuel cost

TOTAL TRIP COSTING

Cost of Fuel Required

Tolls

TRUCK OPERATING COST %

Licenses - Permits & Fuel Taxes

Tires & Repairs

Truck Insurance

Truck Repair & Maintenance

Truck/Trailer & Equip Leasing

Total Trip cost

Potential Trip Gross profit

TOTAL TRIP PROFIT PER MILE

Income Per Mile

Trip Cost Per Mile

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READ THIS FIRST.

How to Use this Profit Analysis

This is an easy to use Profit on Loads analysis system, designed to give you PROFIT or LOSS information on any Load you are offered, prior to you backing-up to the Loading DOCK to pick up the LOAD.

This way, when you get your next call from a shipper or Broker to move a load, you simply open your computer use the menu to quickly come to this page and enter the following information.

1. The price you are offered to move the LOAD
2. The total round-trip miles
3. Any tolls you will have to pay

The System will do the rest.

- Calculate the total fuel for the trip
- Tell you your total fuel cost for the trip

Keep in mind in order for the system to do its work, have set the truck operating expense percentage you wish to allocate to moving each load

At the report bottom-line you will know the following:

- Total trip cost Dollars
- Total potential gross pre-tax profit or loss
- Total trip profit or loss per mile
- Total Income Per Mile
- Total trip Cost Per Mile

This system you will use to do a quick check of the potential profit you will earn on a load prior to agreeing to pickup the load. You simply enter three things. How much you are offered to run the load, how many miles you will travel to and back to your base and how much will you have to pay in tolls. The system will calculate and give you the total trip cost and gross pre-tax profit as well as profit per mile. Note that to get information you must have been entering your income and expense data to give the system the variables needed.

Note: On the setup worksheet please remember to enter an expense allocation percentage of 3% to 5% to drive the allocation